



IMPACT
ACADEMY

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Certificate

of achievement

Head of Customer Success

Proudly presented to:

Tobias Hilpert

The bearer of this certificate is hereby deemed fully capable and skilled in Customer Success processes and leadership. He/she has been tested on putting key processes into place, building the team, setting the right KIPs, beating churn and driving expansion.

Lincoln Murphy

Johan Nilsson

130941

CERTIFICATE ID

2021-12-06

DATE